

Bellwether Enterprise uses Clik.ai's AutoUW to achieve up to 50% reduction in time in performing financial spreads within UW and Asset Management



ORGANIZATION PROFILE

Bellwether Enterprise (BWE) is a national, full-service commercial and multifamily banking company with a multi-dimensional, diverse origination platform. BWE provides flexible, competitive market rate and affordable financing solutions with streamlined underwriting and enhanced loan servicing. With \$7.9 Billion in loan volume in 2019 and an annual servicing portfolio of \$31.2 Billion, BWE is one of the most respected and fastest growing commercial mortgage banking companies in the country.

CHALLENGE

With an ever-increasing loan portfolio, BWE needed to make the underwriting and financial review processes more efficient, while maintaining the quality and consistency of deliverables.

SOLUTION

Bellwether Enterprise implemented Clik's AutoUW platform across its Servicing and Origination teams. Clik's model integration team worked to onboard 90+ Life, CMBS, and Agency models, to directly create a seamless delivery channel to the lender upstream systems.

Clik's reporting module was enhanced to give Bellwether Enterprise's Underwriters and Asset Managers insightful and detailed data analytics. A continuous feedback loop with BWE and other customers makes the Clik.ai platform improvement an unrelenting process.

RESULTS:

The elimination of manual data entry and the introduction of AI line-item classification resulted in significant time savings in both Loan Origination and Servicing. An estimation of time saved in processing operating statements and rent rolls, using AutoUW, to support underwriting and borrower financial review processes is as below:

- 25-50% in the financial review process across all loan product types
- 25-50% in the agency loan sizing process
- 50-75% in rent roll analysis process

BENEFITS IN 2020

UP TO **50%**

AMOUNT OF TIME SAVED IN
PROCESSING OPERATING
STATEMENTS AND RENT ROLLS

90+

MODELS INTEGRATED WITH CLIK.AI

"The time savings we now have as a result of using Clik.ai allows BWE operations to scale with our growing Servicing portfolio, process more deals with the same level of high personal touch, and focus more time on our customers"

-Eric Tupta
IT Transformation
Director

About Clik.ai

Clik.ai is an AI powered platform for CRE Asset Managers and Analysts that facilitates unlocking significant productivity and efficiency in the team, while also providing analytical discovery that helps Asset Managers make quick and informed decisions.

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